

U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT





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Welcome to... FHA-Approved Mortgagee

Annual Recertification Requirements

Today's webinar begins at 2:00 PM (Eastern)

We will be underway shortly

Please test your speakers and choose Audio source (computer/smartphone or telephone) by selecting desired option in **Audio Settings** – see left side of toolbar at bottom of screen.



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Q&A Sessions

- There will be two Q&A sessions; the first near the mid-point and the second following the presentation.
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Contact FHA Resource Center

- Online at: <u>www.hud.gov/answers</u>
- Via email at: <u>answers@hud.gov</u>
- Via phone at: 1-800-Call-FHA (1-800-225-5342)

Persons with hearing or speech impairments call Federal Relay Service at 1-800-877-8339.



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Documents/Materials & Training Evaluation

• Documents/Materials:

- Click **Chat** icon or **Landing Page** - select *Webinar Documents/Materials* link for copy of presentation.

- Training Evaluation:
 - Click on Chat icon or Landing Page select Survey link.



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Helpful Links

Click **Chat** icon or **Landing Page** – select links to bookmark:

• FHA Lenders page:

https://www.hud.gov/program_offices/housing/sfh/lender

- FHA FAQ page: <u>https://www.hud.gov/FHAFAQ</u>
- Single Family Housing Archived Webinars (On Demand) page: <u>https://www.hud.gov/program_offices/housing/sfh/events/sfh_webinars</u>



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Office of Lender Activities and Program Compliance **FHA-Approved Mortgagee Annual Recertification Requirements**

September 26, 2023

Last Updated: 8/16/2023

Presented by the Lender Approval and Recertification Division: Erikka Young, Management Analyst Sherica Achike, Auditor



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Agenda

LEAP System Access
Preparing for the Annual Recertification
Recertification Process
Financial Eligibility & Reporting Requirements
Q & A
Common Deficiencies
Updates
Resources
Q & A
State of the state



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LEAP System Access



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FHA Connection User Types

- Application Coordinator an employee of the Federal Housing Administration (FHA) approved institution that grants or revokes roles/authorizations for the Lender Electronic Assessment Portal (LEAP) and other FHA Connection (FHAC) applications to the institution's standard users.
- **Standard User** an employee of the FHA-approved institution that has access rights to LEAP and other FHA Connection applications that must be granted by an Application Coordinator.
- Auditor/Independent Public Accountant (IPA)* has an "Independent User" ID with specific access rights that must be granted by an Application Coordinator; may be authorized to access financials for multiple FHA-Approved Mortgagees (separate registration process).

*Not an employee of the FHA-approved institution







LEAP Access

Authorization Roles for Recertification



User administration instructions: https://entp.hud.gov/pdf/mp_gs4_auth.pdf



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IPA Assignment

FHA Connection ID Administration-HUD	ks ?			
To update an FHA user ID, fill out the form below and click Send when you are through. Upo And remember:	n verification of the information below, the user ID will	be updated.		
Warning! Misuse of Federal Information at this Web site falls under the provisions of Title 18, United	States Code, section 1030. This law specifies penalties for exc	eeding authorized access, alteration, damage or destru	ction of information residing on Federal Computers.	
Current Information on File:	User ID I10758	Status Approved	Issue Date 09/05/02	
The user ID was last updated by WEBID on 09/05/2002				
First Name: JOHN				
Middle Initial: D				
ast Name: SMITH				
Social Security Number:				
Telephone Number:				
Provide your e-mail address.	annlar mith@aal.com inhadaa@adu.org hfdb04a@ana	dias com		
nclude your e-mail user name, the @ sign and [servicename.com/edu/org/net/etc.]. For ex	ampie: smith@aoi.com, jonndoe@adv.org, htdb84a@pro	aigy.com.		
E-mail Address: Jiin_bob@hud.gov				
Re-enter E-mail Address for Verification: Jim_bob@hud.gov				
f you would like to reset the password, please click on the link: Reset Password				
or future varification, place provide your Mother's Maiden Name, NONE				
of future verification, prease provide your motifer's maluen manie, mome				
The following lenders are associated with the Independent user.				



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It is prohibited by law to share user IDs and passwords for any purpose. The IDs of all users found sharing information are subject to determination. Users may also face debarment or prosecution.

Authority: Section 203, National Housing Act, Pub. L. 73-479; Section 255, National Housing Act, Pub. L. 100-242; 42 U.S.C. 3543 - Sec. 3543; U.S. Federal Criminal Code 18 USC 1030

Mortgagee (M0000)

- Enters financial data in the Financial Data Template (FDT) and completes the Audit Related Questions based on the audited financial statements provided by the CPA.
- Independent Public Accountant (IPA) (10000)
 - Verifies the data in the Financial Data Template (FDT) and attests to its accuracy.



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Preparing for the Annual Recertification



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Unique Entity Identifier (UEI)

- The registration data for the UEI entered in LEAP must match the following information in the institution profile:
 - Institution Name
 - Home Office geographic address
 - Tax ID Number
- Mortgagees must ensure its UEI number has an Active Status at all times. Prior to its <u>annual</u> expiration date, a Mortgagee must log into Sam.gov and renew its registration.







When a Mortgagee wishes to make updates to its Corporate Officer information, it **must submit a request in LEAP within 10 business days of the change** unless otherwise specified in Federal Housing Administration (FHA) policy guidance.

Change Request Types:

- New Corporate Officer: Use this request to add a new Corporate Officer; Separate requests must be submitted for each Officer; Select from the drop down to indicate whether the new Corporate Officer will be the Officer in Charge.
- Ad Hoc: Submit this request type to remove a Corporate Officer or to edit Corporate Officer information.





Mortgagees can designate up to three Corporate Officers as 'Certifying Officials'.

- The Certification step in the Recertification process can only be completed by a Corporate Officer in LEAP.
- The FHAC Application Coordinator must setup at least one Corporate Officer FHAC User ID with 'Certifying Official' rights.







A Mortgagee that does not wish to retain, or that is ineligible to retain its FHA approval, must submit a request for voluntary withdrawal. The Mortgagee must include a letter signed by a Corporate Officer registered in LEAP.

- FHA will not honor the request while there is a pending administrative action, unpaid indemnification claim(s), holder or servicer cases in its portfolio, or an unsatisfied settlement agreement obligation owed to HUD.
- Failure to complete the Recertification process does not constitute a voluntary termination and may result in administrative sanctions against the Mortgagee.







Recertification Process



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Summary of Recertification Steps

Segment	Recertification Steps
 Small Supervised (Total net assets less than \$500 million) 	 Lender Data Verification Certification Financial Data Entry Payment Submit to HUD as Final
 Large Supervised Non–Supervised Mortgagees Investing 	 Lender Data Verification Certification Audit Related Questions Financial Data Entry Payment Submit to Independent Public Accountant for Review Submit to HUD as Final
 Government 	 Lender Data Verification Certification Submit to HUD as Final



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Lender Data Verification

The Lender Data Verification step requires the user to verify all Institution Profile information in LEAP is accurate.

Any updates should be made at this time.

Institution ID: Institution Name:	00001 The Village - OLAPC Click Here to update Institution Name	GNMA ID: * NMLS ID: UEI Number:	111111 387722387341
Insurance Type:	Title 1 and Title 2	Confirm UEI Number:	387722387341
Mortgagee Type:	Supervised Institution	Fiscal Year End Date:	December 31
Supervising Agency:	Not Applicable	FHA Approval Date:	05/28/2014
inclions Authorized to Perform.	Service Single Family	Last Recertification Date:	06/03/2016
Incorporation Date: Incorporation State:	District Of Columbia	Last Payment Received Date:	08/18/2019
Incorporation Date: Incorporation State:	District Of Columbia	Last Recertification Date: Last Payment Received Date:	06/03/2016 08/18/2019



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Certification Statements

- The Mortgagee's Certifying Official must certify that the institution was in compliance with certain FHA requirements.
- A Mortgagee may not Certify if it:
 - Failed to report sanctions issued by regulatory agencies with authority over the institution.
 - Is required to provide updates to items previously reported but not yet cleared by FHA.
- In the event the Certifying Official is unable to affirm to the certification statements, the Mortgagee should follow the Unable to Certify process.





Unable to Certify

- If the Certifying Official cannot check "Yes" to any of the statements, FHA must be provided with:
 - A detailed explanation of the reasons(s) and/or events; and pertinent supporting documentation.
 - The explanation and documentation must reference the specific corresponding certification statement(s).
- The Mortgagee will be notified by email when they are cleared to proceed with the recertification process.





Recertification Fee





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Financial Data Template

LEA	NP	Home Contact Us Help Logout Logged in as: LENDER IDMT00644 (MT0644)
Lender Electro	nic Assessment Portal	U.S. Department of Housing and Urban Development
2489-Sample	Institution 2	
Recertification	- Financial Statements	
aximum file size lease note, larg	e per file is 5MB. e attachments may take in excess of 30 seconds to load.	
inancial Data T	emplate	
O balance she	Line Item 100: Cash and Cash Equivalents	0
0	Line Item 101: Escrow deposit Cash	0
Line Item	102: Restricted Cash / Compensating Balances (section 2-6, chpt 2 handbook 4060.1)	0
0	Line Item 103: Trading Account Securities	0
0	Line Item 104: Net Mortgage Servicing Rights	0
0	Line Item 105: Other Real Estate Owned at Net Realizable Value	0
0	Line Item 106: Loans Held for Investment	0
≥ Balance She	et - Unacceptable Assets	
Salance Shee ■	et - Unacceptable Assets Line Item 200: Pledged Assets	•
⊻ Balance Shee © ©	Line Item 200: Pledged Assets Line Item 200: Pledged Assets Line Item 201: Assets Due from an Officer, Stockholder, or Related Entity	0



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Responses to Audit-Related Questions should be supported by the financial statements.

Fina	incial Statement Information	
0	* 001: Is the FHA approved lender a subsidiary in a parent - subsidiary relationship?	Yes V
v	statements of the parent company or audited financial statements of the FHA-approved subsidiary?	Consolidated V
0	* 003: Is the subsidary 40% or more of the parent?	Yes 🔻
O	* 005: Is the FHA approved lender in a parent- subsidiary relationship?	T
O.	* 006: Type of Audit Opinion issued	Qualified Opinion
O	* 007: Type of Audit Opinion issued on the supplemental information in relation to financial statements as a whole	Qualified Opinion
O	* 008: Is a going concern paragraph included in the auditor's report?	Yes V
U.	* 009: Reported Findings - Significant Deficiencies?	No 🔻
O.	* 010: Reported Findings - Material Weaknesses?	No 🔻
O	* 011: Reported Findings - Material Noncompliance?	No Y
нис	Compliance Audit	
O.	* 020: Type of Audit Opinion issued	Qualified Opinion
0	* 021: Reported Findings - Significant Deficiencies?	No T
O	* 022: Reported Findings - Material Weaknesses?	No T
O	* 023: Reported Findings - Material Noncompliance?	No T



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IPA Review

If the IPA selects "Does Not Agree" to any procedure, LEAP sends the Administrative Contact an e-mail, notifying the Mortgagee that the IPA did not attest to the submission. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described in the chart below either for the purpose for which this report has been requested or for any other purpose. The procedures applied and our findings are presented in the chart below.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on the electronic submission of certain information into LEAP. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you. Purther, we take no responsibility for the security of the information transmitted electronically to the U.S. Department of Housing and Urban Development.

This report is intended solely for the information and use of the lender and the U.S. Department of Housing and Urban Development, and is not intended to be and should not be used by anyone other than these specified parties.

Audit P	rocedures				
No.	Category	Procedures Applies	Agrees	Does Not Agree	No Such Document Issued
3	We compared the electronic FDT input in LEAP to the hard copy FDT provided as a supplemental achedule opined on in relation to the finan statements as a whole and attached in line item 040 of the Audit Relat	cial Financial Data Template			0
-	(1) Submit Agreed Upon Procedures				
2	You are submitting your agreement or disagreem	ent with the institutio	on's finar	ncial repo	rting
4	Select 'OK' to continue or 'Cancel' to	return to the previous page.			
Indepe	ndi			ок	ancel
	Firm Namer Employer Identification Numberr				
Attesti	ng Practitioner's Details				
	Attesting Practitioner's First Names Attesting Practitioner's Middle Names Attesting Practitioner's Last Names Attesting Practitioner's Last Names Attesting Practitioner's Telephone Numbers Attesting Practitioner's Fax Numbers				
					-



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Submit to HUD as Final

		politic.
IF	AP	
Lender E	Electronic Assessment Portal	U.S. Department of Housing and Urban Developmen
Home 1	Institution \lor Branches \lor Recertification \lor History \lor Requests \lor	Cash Flow Account Setup
12489-Sa	ample Institution 2-Supervised Small	
Recertificat	tion Status : In Process	
	(1) Submit Recertification Package as Final	8
	By selecting "Submit", I certify that to the best of my submission is accurate and complete for the specified	knowledge and belief, the information contained in this period. This includes, but is not limited to: the Financial
	By selecting "Submit", I certify that to the best of my submission is accurate and complete for the specified Data Entry items, Audit Related Questions (if applic Information or unaut Select 'OK' to continue or 'Canc	knowledge and belief, the information contained in this period. This includes, but is not limited to: the Financial able), Audited Financial Statements and Supplemental dited regulatory report. cel' to return to the previous page.
	By selecting "Submit", I certify that to the best of my submission is accurate and complete for the specified Data Entry items, Audit Related Questions (if applic Information or unaut Select 'OK' to continue or 'Canc	knowledge and belief, the information contained in this period. This includes, but is not limited to: the Financial able), Audited Financial Statements and Supplemental dited regulatory report. cel' to return to the previous page. OK Cancel



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Financial Eligibility & Reporting Requirements



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Adjusted Net Worth

- The Mortgagee must have a minimum adjusted net worth of \$1,000,000 plus one percent of the total volume in excess of \$25,000,000 of FHA Single Family Mortgages originated, underwritten, serviced, and/or purchased during the prior fiscal year, up to a maximum required adjusted net worth of \$2,500,000.
 - Computation of Adjusted Net Worth
 - Large Supervised, Non-Supervised and Investing Mortgagees must provide a Computation of Adjusted Net Worth with the application.
 - Opinion on Supplemental Information
 - The auditor must provide an opinion on any other or supplemental information provided with the financial statements

Liquidity

• The Mortgagee must hold no less than 20 percent of its required adjusted net worth in liquid assets.





Financial Reporting Requirements

Segment	Financial Reporting Requirements
 Small Supervised (Total net assets less than \$500 million) 	 Signed Unaudited Regulatory Report
 Large Supervised Non–Supervised Mortgagees Investing 	 Audited Financial Statements Signed Independent Auditor's Report on Supplementary Info Computation of Adjusted Net Worth Report on Internal Controls Report on Compliance Unaudited Regulatory Report or Consolidated Schedules, if applicable
 Government 	 Not Applicable



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Compliance Report Requirements

Areas Tested		
Title I and Title II	 Quality Control Plan Sponsor Responsibilities for Third Party Originators Branch Office Operations Loan Origination Loan Servicing Federal Financial and Activity Reports Lender Annual Recertification Adjusted Net Worth Liquidity Licensing 	
Title I	 Loan Disbursements Eligible Fees and Charges 	
Title II	 Loan Settlement Escrow Accounts Kickbacks 	



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Q&A Instructions

Check your audio to ensure it's working correctly:

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- Test/change audio settings on computer/smartphone/telephone by selecting Audio Settings on toolbar.

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Option A: Computer or smartphone

- If viewing webinar through computer or smartphone, click *Raise Hand* icon.
- You will receive an onscreen message to unmute yourself, <u>single-click</u> the Unmute Myself button.
- When prompted by moderator, provide your name, company affiliation, then ask your question.

Option B: Standard telephone line

- To ask a question, press *9 to be placed in queue.
- Webinar moderator will unmute your phone and you will hear the following automated message, "You Are Unmuted" which allows you to begin speaking.
- When prompted by moderator, provide your name, company affiliation, then ask your question.

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Common Deficiencies



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Rejected Recertification Payment

LEAP		•
Lender Electronic Assessment Po	tal	U.S. Department of Housing and Urban Develo
Recertification Payment		
Fee Calculation:	Title 2 Main Office Recert Fee: \$500 0 Title 1 Branches Recert Fee: \$0 0 Title 2 Branches Recert Fee: \$0 0 Title 1 and Title 2 Branches Recert Fee: \$0	
Payment Status:	Rejected - ACH transaction has retired	
Amount Due: Pay.Gov Receipt Number Pay.Gov Receipt Date:	\$500.00 03/31/2022	
	RETURN	

But...why?

- Pay.gov could not locate the account.
- Account information was incorrect.
- Account number did not have enough digits (account number must be at least 4 digits long).
- Notify your bank and provide the LEAP Agency Location Code: **8609030025**.

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Rejected Recertification Payment (continued)





How to fix it:





Financial Data Template Errors

- Entering truncated numbers in the financial data template.
- Data entered does not tie to the financial statements submitted.

• Supervised Mortgagees entering pledged assets in the financial data template.

Supervised Mortgagees failing to include total assets in the financial data template.







Rejected Recertification

- In order to correct Financial Data Template errors, FHA will reject the annual recertification package to allow the Mortgagee to make the necessary adjustments. The Administrative Contact will receive the Recertification Rejection Notice via email.
- Mortgagees will be required to complete a new Financial Data Template.
- Non-Supervised, Large Supervised, or Investing Mortgagees must complete the audit-related questions and resubmit recertification package to the IPA for attestation.







Adjusted Net Worth Errors

- Does not include total FHA activity.
- Is based on financials of consolidated entity instead of the FHA approved entity.
- Fails to exclude assets that are unacceptable in accordance with Handbook 2000.04, REV-2 Change 22, January 2021, Chapter 7, Section 7-5.







Failure to exclude unacceptable assets from the computation of adjusted net worth:

- Real property other than the home office registered with HUD
- Any asset designated to offset future expenses
- Schedule of other assets prepared by a Mortgagee or issuer and attested to by an Independent Auditor
- Pledged Assets (except supervised institutions)
- An asset due from an officer, stockholder, or related entity
- An investment in a related entity
- Any intangible asset
- Portion of marketable security in excess of lower of cost or market







Adjusted Net Worth Errors (continued)

Failure to Complete the Computation of Adjusted Net Worth Template.

Title II Single Family Program Lenders' Adjusted Net Worth Computation

FHA servicing portfolio [*] at (end of fiscal year under audit) *HUD FHA-insured single-family mortgages only. Include HECMs at maximum claim am	ount. (a)
FHA originations – FHA-insured Title II loan originations during the fiscal year	(b)
FHA purchases - FHA-insured Title II third-party originator purchases during the fiscal year	(c)
Total FHA loan activity $[(d) = (a)+(b)+(c)]$	(d)
FHA-insured Title II loan originations retained at the fiscal yearend	(e)
FHA-insured Title II third-party originator purchases retained at the end of fiscal year	(f)
Adjustments $[(g) = (e)+(f)]$	(g)
Total adjusted FHA loan activity [(h) = (d)-(g)]	(h)



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Supporting Documents

Failure to Provide Documents for Acceptable Assets Included in the Computation of Adjusted Net Worth.

- Approved Real Property
 - Appraisal
 - Recorded Deed
 - Most Recent Mortgage Statement

Cash Contributions

- Contributor bank statement
- Mortgagee bank statement showing deposited contribution



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Notice of Material Events



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A Notice of Material Event is the method of notifying FHA of a change to the information provided at approval, or a change that affects the lender's FHA-approval status and is submitted via LEAP.

- Bankruptcy
- Business Form Change
- Change In Partnership
- Change in Fidelity Bond or Errors & Omissions Insurance
- Lending License(s) Surrender
- Liquid Assets Deficiency

- Net Worth Deficiency
- Operating Loss
- Principal Activity Change
- Change of Principal Owners
- Supervision Change
- Unresolved Findings/Sanctions



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If at <u>any</u> time during the fiscal year the lender falls below the net worth or liquidity requirements, the lender must:

- Report within 30 business days of the deficiency
- Provide Unaudited financial statements
- Include evidence of actions taken to cure the deficiency







Operating Loss

- When the lender experiences an <u>operating</u> loss of 20 percent or greater of net worth within a quarter, the lender must:
 - Submit financial statements every quarter until lender shows an operating profit for two consecutive quarters, or until lender submits financial reports as part of its annual recertification.
- Use the equation below to calculate the percentage of the operating loss:
 - Current Quarter Operating Loss divided by Prior Quarter End Net Worth.







Principal Activity

A Nonsupervised Mortgagee must meet FHA's principal activity requirement by deriving at least 50 percent of its gross revenue from:

- Its activities in lending or investing of funds in real estate Mortgages;
- Consumer installment notes or similar advances of credit;
- The purchase of consumer installment contracts; or
- A directly related field.







Unresolved Findings/Sanctions

- A Mortgagee must submit a Notice of Material Event to FHA and provide relevant documentation if it or any officer, partner, director, principal, manager, supervisor, loan processor, loan underwriter, or loan originator employed or retained by the Mortgagee is subject to any Unresolved Findings or Sanctions.
- A Mortgagee must submit a Notice of Material Event to FHA of a change of status in any Unresolved Finding or Sanction previously reported.







Resources



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References

- FHA Connection user registration details: <u>https://entp.hud.gov/clas/reginfo.cfm</u>
- Single Family Housing Policy Handbook 4000.1, Doing Business with FHA: SFH Handbook 4000.1 | HUD.gov / U.S. Department of Housing and Urban
- LEAP User Manual: <u>https://www.hud.gov/sites/documents/SFH_LEAP_USER_MANUAL.PDF</u>
- The HUD-OIG Consolidated Audit Guide is available at: <u>http://www.hudoig.gov/reports-publications/audit-guides/consolidated-audit-guides</u>
- Single Family Housing News (FHA INFO) emails: Frequent email notifications of new policies and training opportunities for anyone who signs up. To sign up go to: <u>https://www.hud.gov/program_offices/housing/sfh/FHA_INFO_subscribe</u>



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FHA Resource Center

Option	Point of Contact	Hours Available	Comments
FHA Knowledge Base – FAQs	www.hud.gov/answers	24/7/365	Knowledge Base web page includes option to email questions.
Email	answers@hud.gov	24/7/365	
Telephone	1-800-CALL-FHA (1-800-225-5342) Persons with hearing or speech impairments may reach this number by calling the Federal Relay Service at 1-800-877-8339.	8:00 AM to 8:00 PM Eastern M-F	Voicemail is available after hours or during extended wait periods.

FHA INFO emails: Frequent email notifications of new policies and training opportunities for anyone who signs up. Subscribe at: https://www.hud.gov/program_offices/housing/sfh/FHA_INFO_subscribe



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- When prompted by moderator, provide your name, company affiliation, then ask your question.

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Thank you for joining us today!



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